

# Winshuttle delivers greater efficiency, cost savings for ERP users

One of the largest mail systems in the world, Ottawa-based Canada Post employs 72,000 people and delivers 37 million pieces of mail every day to more than 31 million people. Although it strives for speed and efficiency, the organization discovered it was spending prohibitive amounts of time and money entering Microsoft® Office Excel® data into its SAP® ERP system.

Canada Post turned to the Winshuttle® transactionSHUTTLE™ solution, which speeds the process and improves the accuracy of getting data into and out of SAP systems by using Microsoft Office Excel

relationship, Canada Post saved \$300,000 by reducing programming and other work. In a single project, the organization saved \$60,000 in programmer wages and six months' time by using transactionSHUTTLE to upload into SAP multiple job evaluation points—data used to complete employee evaluations—for more than 8,000 positions.

“Overall, if you look at all the projects they have done using our tools, [Canada Post] has saved over \$1 million by using fewer data entry resources and eliminating unnecessary IT costs,” says Vikram Chalana, CEO of Winshuttle.

“Winshuttle empowers business users

**“Winshuttle empowers business users to become data stewards. They can keep their data clean, they can load it into SAP, and they are completely responsible for it. They don't have to be dependent on IT.”**

—VIKRAM CHALANA, CEO, WINSHUTTLE

spreadsheet software and Microsoft Office Access™ database software. Users simply enter the data into Excel, and transactionSHUTTLE automates the upload into SAP.

Before using transactionSHUTTLE, Canada Post's IT personnel had to use multiple SAP screens to enter data. They also relied on expensive third-party custom scripts, which required five days to make changes to compensation and bonus data. Accuracy was another problem, as manual bulk data entry for SAP updates often led to keystroke errors.

Winshuttle—which is a Microsoft Certified Partner—and Canada Post have been working together for just over two years. During the first six months of the

relationship, Canada Post saved \$300,000 by reducing programming and other work. In a single project, the organization saved \$60,000 in programmer wages and six months' time by using transactionSHUTTLE to upload into SAP multiple job evaluation points—data used to complete employee evaluations—for more than 8,000 positions.

“They can keep their data clean, they can load it into SAP, and they are completely responsible for it. They don't have to be dependent on IT.” Many organizations are discovering how easily business applications and Microsoft's .NET Framework combine with Winshuttle products such as transactionSHUTTLE to create enterprise-ready platforms that optimize IT infrastructures, extend capabilities and enhance efficiency. These products empower information workers in finance, accounts payable, accounts receivable, purchasing, human resources and production planning, and transform business processes across the enterprise.



**Winshuttle**

**Founded** 2003

**Headquarters** Bothell, Washington

**CEO** Vikram Chalana

**URL** [www.winshuttle.com](http://www.winshuttle.com)

Winshuttle provides easy-to-use automation tools to connect Microsoft® Office applications such as Excel® and Access™ with any SAP® product. Using Winshuttle software, companies worldwide have realized significant savings in time, money and programming efforts by eliminating redundant data entry. And by giving business users control of their data, Winshuttle tools enable companies to more easily comply with Sarbanes-Oxley regulations. Most Winshuttle customers obtain a return on their investment in an average of 45 days.

**Microsoft Partner Profile** Microsoft Certified Partner



**Vikram Chalana, CEO, Winshuttle**